

With you for the long haul



**Pacific Basin** is one of the world's leading owners and operators of modern Handysize and Supramax dry bulk ships. We are headquartered and listed in Hong Kong and operate globally with a fleet of over 280 ships trading worldwide. Our team comprises about 4,200 seafarers and over 380 shore staff in 14 key locations around the world.

As part of our ongoing development, we have decided to recruit a suitable person for the following position:

## SENIOR OPERATIONS EXECUTIVE - MELBOURNE

## REQUIREMENTS

- University graduate preferably in Shipping and/or supply chain related studies;
- 5-8 years' relevant experience in dry bulk voyage and time charter operations;
- Good experience of dry bulk ports in Australia and New Zealand;
- Reliable team player, able to work effectively across desk and time zones in an international organization;
- Previous experience with maritime business software systems, such as IMOS;
- Willing to travel regionally and internationally with the ability to give immediate solutions to operational issues;
- Customer focused, energy and creativity needed in a fast-pace international environment;
- Initiative to seek operational cost savings and to maximize voyage profits;
- Graduate or relevant sea going experience;
- Excellent communication skills, English language proficiency is essential;
- Candidates are eligible to work in Australia.

## **JOB SCOPE**

- Operate 8 to 9 vessels or as market demands dictate;
- Liaise with charterers, shippers, brokers, agents, port authorities, ship's Master/crew, supercargoes and other service
  providers as required both in load and discharge ports;
- Work closely and maintain strong relationship among relevant customers' in order to meet Charter Party requirements and to grow the business;
- Oversee cargo hold cleaning, calculate optimal cargo uplifts, manage relationships with stevedores, handle stevedore and cargo damage claims;
- Establish and maintain close contact with regional Port Captains who add value to our business;
- To visit customers, brokers, agents and other key commercial entities to maintain good working relationships;
- Willingness to work remotely from home if required.

If you are selected, you will be continuously assessed not only on the basis of your performance, but also on the basis of your attitude and behavior. Cultural fit and adherence to Company values is of paramount importance. Please apply with a full résumé, salary expectation and contact details to the Human Resources Department at <a href="recruiting@pacificbasin.com">recruiting@pacificbasin.com</a>. We only accept CVs in pdf format. Please make sure there is a covering message and specify the position for which you are applying. (Application deadline: 19 March 2024)

All applications will be treated in strict confidence and used solely for recruitment purposes.



